UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

		FORM 10-Q		
Mark One) ⊠ QUARTERLY REPORT	T PURSUANT TO SECTI	ON 13 OR 15(D) OF THE SECURITIES EXC	CHANGE ACT OF 1934	
-		For the Quarterly Period Ended July 2, 2023		
		OR		
□ TRANSITION REPORT	Γ PURSUANT TO SECTI	ON 13 OR 15(D) OF THE SECURITIES EXC	CHANGE ACT OF 1934	
		For the Transition Period From To		
		COMMISSION FILE NUMBER: 000-22671		
	(E	QUICKLOGIC CORPORATION xact name of registrant as specified in its char	ter)	
(State or ot	Delaware ther jurisdiction of on or organization)		77-0188504 (I.R.S. Employer Identification No.)	
Securities registered pursuant Sect	(Re	ress of principal executive offices including zip (408) 990-4000 egistrant's telephone number, including area c	,	
Title of each		Trading Symbol(s)	Name of each exchange on which i	registered
Common Stock, par valu	ue \$.001 per share	QUIK	The Nasdaq Capital Marke	et
oreceding 12 months (or for such so 00 days. Yes ⊠ No □ ndicate by check mark whether the	shorter period that the regis	reports required to be filed by Section 13 or 15(trant was required to file such reports), and (2) he electronically every Interactive Data File required r for such shorter period that the registrant was re	as been subject to such filing requirements for the description of the submitted pursuant to Rule 405 of Re	or the past
		erated filer, an accelerated filer, a non-accelerated filer", "smaller reporting company" and "em		
Large accelerated filer Non-accelerated filer	□ ⊠		Accelerated Filer Smaller Reporting Company Emerging growth company	□ ⊠ □
If an emerging growth company, in financial accounting standards pro		e registrant has elected not to use the extended tr $3(a)$ of the Exchange Act \square	ansition period for complying with any new	or revised
ndicate by check mark whether the	ne registrant is a shell comp	any (as defined in Rule 12b-2 of the Securities E	xchange Act). Yes □ No ⊠	
As of August 11 2023, there were	12 858 652 shares of regis	trant's common stock nar value \$0.001 per share	outstanding	

QUICKLOGIC CORPORATION FORM 10-Q July 2, 2023

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PART I. Financial Information

Item 1. Financial Statements

QUICKLOGIC CORPORATION UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except par value amount)

		July 2, 2023		January 1, 2023
ASSETS				
Current assets:				
Cash, cash equivalents and restricted cash	\$	20,565	\$	19,201
Accounts receivable, net of allowance for doubtful accounts of \$14 and \$18, as of July 2, 2023 and January 1, 2023,				
respectively		937		2,689
Contract assets		1,013		1,987
Inventories		2,455		2,493
Prepaid expenses and other current assets		3,045		1,570
Total current assets		28,015		27,940
Property and equipment, net		2,183		465
Capitalized internal-use software, net		1,622		1,514
Right of use assets, net		1,338		1,397
Intangible assets, net		591		645
Non-marketable equity investment		300		300
Goodwill		185		185
Other assets		142		140
TOTAL ASSETS	\$	34,376	\$	32,586
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Revolving line of credit	\$	15,000	\$	15,000
Trade payables	4	3,406	Ψ	2,391
Accrued liabilities		1,965		1,509
Deferred revenue		294		272
Lease liabilities, current		914		850
Total current liabilities		21,579		20,022
Long-term liabilities:		,		,,
Lease liabilities, non-current		441		544
Other liabilities, non-current		181		125
Total liabilities		22,201		20,691
Commitments and contingencies (see Note 11)			-	
Stockholders' equity:				
Preferred stock, \$0.001 par value; 10,000 shares authorized; no shares issued and outstanding		_		_
Common stock, \$0.001 par value; 200,000 authorized; 13,725 and 13,202 shares issued and outstanding as of July 2,				
2023 and January 1, 2023, respectively		14		13
Additional paid-in capital		320,950		317,174
Accumulated deficit		(308,789)		(305,292)
Total stockholders' equity		12,175		11,895
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	34,376	\$	32,586
TO TAL LIABILITIES AND STUCKHOLDERS EQUITY	Ψ	J+,370	Ψ	32,300

See accompanying notes to unaudited condensed consolidated financial statements.

QUICKLOGIC CORPORATION UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share amounts)

	Three Months Ended			Six Months Ended			nded	
		July 2, 2023		July 3, 2022		July 2, 2023		July 3, 2022
Revenue	\$	2,921	\$	4,541	\$	7,054	\$	8,637
Cost of revenue		1,718		1,997		3,461		3,632
Gross profit		1,203		2,544		3,593		5,005
Operating expenses:						_		
Research and development		1,505		1,190		3,134		2,523
Selling, general and administrative		1,924		1,981		3,785		4,118
Total operating expenses		3,429		3,171		6,919		6,641
Loss from operations		(2,226)		(627)		(3,326)		(1,636)
Interest expense		(50)		(22)		(108)		(55)
Interest income and other expense, net				142		(63)		19
Loss before income taxes		(2,276)		(507)		(3,497)		(1,672)
Provision for (benefit from) income tax		(7)		17		<u> </u>		16
Net loss	\$	(2,269)	\$	(524)	\$	(3,497)	\$	(1,688)
Net loss per share:								
Basic and diluted	\$	(0.17)	\$	(0.04)	\$	(0.26)	\$	(0.14)
Weighted average shares outstanding:								
Basic and diluted	_	13,709	_	12,412	_	13,297	_	12,269

Note: Net loss equals comprehensive loss for all periods presented.

See accompanying notes to unaudited condensed consolidated financial statements.

QUICKLOGIC CORPORATION UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

		Six Months Ended			
		y 2, 23	July 3, 2022		
Cash flows from operating activities:					
Net loss	\$	(3,497) \$	(1,688)		
Adjustments to reconcile net loss to net cash used in operating activities:					
Depreciation and amortization		411	334		
Stock-based compensation		1,301	860		
Write-down of inventories and reclassifications		212	54		
Gain on disposal of equipment		_	(76)		
Other		5	_		
Changes in operating assets and liabilities:					
Accounts receivable		1,747	(2,266)		
Contract assets		974	_		
Inventories		(174)	(188)		
Other assets		(1,475)	(6)		
Trade payables		(269)	1,161		
Accrued liabilities		455	87		
Deferred revenue		22	(313)		
Other long-term liabilities		56	(22)		
Net cash used in operating activities		(232)	(2,063)		
Cash flows from investing activities:					
Capital expenditures for property and equipment		(227)	(117)		
Capitalized internal-use software		(303)	(285)		
Net cash used in investing activities		(530)	(402)		
Cash flows from financing activities:					
Payment of finance lease obligations		(288)	(198)		
Proceeds from line of credit		30,000	30,000		
Repayment of line of credit		(30,000)	(30,000)		
Proceeds from issuance of common stock		121	1,604		
Proceeds from issuance of common stock to investors		2,313	_		
Stock issuance cost		(20)	_		
Net cash provided by financing activities		2,126	1,406		
Net increase (decrease) in cash, cash equivalents and restricted cash		1,364	(1,059)		
Cash, cash equivalents and restricted cash at beginning of period		19,201	19,605		
Cash, cash equivalents and restricted cash at end of period	\$	20,565 \$	18,546		
Supplemental disclosures of cash flow information:					
Interest paid	\$	42 \$	13		
· ·	\$	10 \$	12		
Income taxes paid	<u>Φ</u>	10 \$	12		
Supplemental disclosures of non-cash financing and investing items	Φ.	115			
Purchases of fixed assets with financing lease	\$	445 \$	_		
Stock-based compensation capitalized as internal-use software	\$	20 \$	_		
Stock-based compensation capitalized as tooling and fixed assets	\$	41 \$			
Purchases of property and equipment in accounts payable	\$	1,147 \$	13		

See accompanying notes to unaudited condensed consolidated financial statements.

QUICKLOGIC CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (In thousands)

				A	Additional				Total
	Commo	n Sto	ock		Paid-In	A	ccumulated	S	tockholders'
	Shares		Amount		Capital		Deficit		Equity
Balance at January 1, 2023	13,202	\$	13	\$	317,174	\$	(305,292)	\$	11,895
Issuance of common stock under public stock offering, net of									
stock issuance cost	450		1		2,292		_		2,293
Common stock issued under stock plans and employee stock									
purchase plans	34		_		_		_		_
Stock-based compensation	_		_		715		_		715
Net loss							(1,228)		(1,228)
Balance at April 2, 2023	13,686		14		320,181		(306,520)		13,675
Common stock issued under stock plans and employee stock									_
purchase plan	39		_		122		_		122
Stock-based compensation	_		_		647		_		647
Net loss	_		_		_		(2,269)		(2,269)
Balance at July 2, 2023	13,725	\$	14	\$	320,950	\$	(308,789)	\$	12,175
, _, _, _, _, _,		_		_		_		_	
				A	Additional				Total
	Commo	on Sto	ock	A	Additional Paid-In	A	ccumulated	S	Total tockholders'
	Commo	on Sto	ock Amount	I		A	ccumulated Deficit	s	
Balance at January 2, 2022		on Sto		\$	Paid-In	A	Deficit	\$	tockholders'
Balance at January 2, 2022 Issuance of common stock under public stock offering, net of	Shares		Amount		Paid-In Capital				tockholders' Equity
• .	Shares		Amount		Paid-In Capital		Deficit		tockholders' Equity
Issuance of common stock under public stock offering, net of	Shares 11,863		Amount		Paid-In Capital 310,222		Deficit		tockholders' Equity 9,209
Issuance of common stock under public stock offering, net of stock issuance cost	Shares 11,863		Amount		Paid-In Capital 310,222		Deficit		tockholders' Equity 9,209
Issuance of common stock under public stock offering, net of stock issuance cost Common stock issued under stock plans and employee stock	Shares 11,863 310		Amount		Paid-In Capital 310,222		Deficit		tockholders' Equity 9,209
Issuance of common stock under public stock offering, net of stock issuance cost Common stock issued under stock plans and employee stock purchase plans Net loss	Shares 11,863 310		Amount		Paid-In Capital 310,222		Deficit (301,025)		tockholders' Equity 9,209 1,482 383
Issuance of common stock under public stock offering, net of stock issuance cost Common stock issued under stock plans and employee stock purchase plans	Shares 11,863 310 189		Amount 12		Paid-In Capital 310,222 1,482 383		Deficit (301,025) — (1,164)		tockholders' Equity 9,209 1,482 383 (1,164)
Issuance of common stock under public stock offering, net of stock issuance cost Common stock issued under stock plans and employee stock purchase plans Net loss Balance at April 3, 2022	Shares 11,863 310 189		Amount 12		Paid-In Capital 310,222 1,482 383		Deficit (301,025) — (1,164)		tockholders' Equity 9,209 1,482 383 (1,164)
Issuance of common stock under public stock offering, net of stock issuance cost Common stock issued under stock plans and employee stock purchase plans Net loss Balance at April 3, 2022 Common stock issued under stock plans and employee stock	Shares 11,863 310 189 — 12,362		Amount 12		Paid-In Capital 310,222 1,482 383 — 312,087		Deficit (301,025) — (1,164)		tockholders' Equity 9,209 1,482 383 (1,164) 9,910
Issuance of common stock under public stock offering, net of stock issuance cost Common stock issued under stock plans and employee stock purchase plans Net loss Balance at April 3, 2022 Common stock issued under stock plans and employee stock purchase plan	Shares 11,863 310 189 — 12,362		Amount 12		Paid-In Capital 310,222 1,482 383 — 312,087		Deficit (301,025) — (1,164)		tockholders' Equity 9,209 1,482 383 (1,164) 9,910 122

 $See\ accompanying\ notes\ to\ unaudited\ condensed\ consolidated\ financial\ statements.$

Notes to unaudited condensed consolidated financial statements

Note 1 — The Company and Basis of Presentation

QuickLogic Corporation ("QuickLogic" or, the "Company"), was founded in 1988 and reincorporated in Delaware in 1999. The Company enables Original Equipment Manufacturers ("OEMs"), to maximize battery life for highly differentiated, immersive user experiences with Smartphone, Wearable, Hearable, Tablet, and Internet-of-Things or IoT hardware products, Military, Aerospace and Defense products. QuickLogic delivers these benefits through industry leading ultra-low power customer programmable System on Chip ("SoC") semiconductor solutions, embedded software, and algorithm solutions for always-on voice and sensor processing. The Company is a fabless semiconductor provider of comprehensive, flexible sensor processing solutions, ultra-low power display bridges, and ultra-low power Field Programmable Gate Arrays ("FPGAs"). Starting in late 2021, the Company increased its professional engineering services business related to its eFPGA products for both civilian and military applications. The Company's wholly owned subsidiary, SensiML Corp. ("SensiML"), provides Analytics Toolkit, which is used in many of the applications where the Company's ArcticProTM, eFPGA intellectual property ("IP") plays a critical role. SensiML Analytics toolkit is an end-to-end software suite that provides OEMs a straightforward process for developing pattern matching sensor algorithms using machine learning technology that are optimized for ultra-low power consumption.

The accompanying interim condensed consolidated financial statements are unaudited. In the opinion of the Company's management, these statements have been prepared in accordance with the United States generally accepted accounting principles ("U.S. GAAP"), and include all adjustments, consisting only of normal recurring adjustments, necessary to provide a fair statement of results for the interim periods presented. The Company recommends that these interim unaudited condensed consolidated financial statements be read in conjunction with the Company's Form 10-K for the year ended January 1, 2023, which was filed with the Securities and Exchange Commission ("SEC") on March 28, 2023. Operating results for the three and six months ended July 2, 2023 are not necessarily indicative of the results that may be expected for the full fiscal year.

QuickLogic's fiscal year ends on the Sunday closest to December 31 and each fiscal quarter ends on the Sunday closest to the end of each calendar quarter. QuickLogic's second fiscal quarter for 2023 and 2022 ended on July 2, 2023 and July 3, 2022, respectively.

2023 Cybersecurity Incident

On January 20, 2023, the Company detected a ransomware infection affecting a limited number of IT systems, including systems that contained personal information of our employees. Upon detection of the incident, the Company promptly began an assessment of all Company IT systems, notified law enforcement, and engaged legal counsel and other incident response professionals. Through counsel, the Company retained a leading cybersecurity forensics firm to review and investigate the incident. We have completed our forensic work and have found no impact on our financial systems. For potentially affected individuals or entities whose personally identifiable data may have been accessed, we are providing free credit monitoring services to them.

The Company is voluntarily taking steps to further secure its IT infrastructure, systems, and security. The Company believes the incident has not had nor will have a material impact on its business operations, ability to service its customers, or financial results. The Company carries insurance, including cyber insurance, commensurate with its size and the nature of its operations.

Liquidity

The Company has financed its operations and capital investments through the sale of common stock, finance and operating leases, a revolving line of credit with Heritage Bank (the "Revolving Facility"), and cash flows from operations. As of July 2, 2023, the Company's principal sources of liquidity consisted of cash, cash equivalents and restricted cash of \$20.6 million, inclusive of a \$15.0 million advance from its Revolving Facility, and \$2.3 million in net proceeds from the Company's sale of common stock in the six months ended July 2, 2023. The Company's restricted cash balance as of July 2, 2023 was \$0.1 million and relates to amounts pledged as cash security for the use of credit cards.

The Company was in compliance with all the Revolving Facility loan covenants as of July 2, 2023. As of July 2, 2023, the Company had \$15.0 million outstanding on the Revolving Facility with an interest rate of 8.75%.

On April 28, 2023, the Company converted accounts receivable for a customer in the amount of approximately \$1.16 million to notes receivable (the "Note"). At the time, the Note bore an interest rate of 3.0% compounded monthly. On June 28, 2023, the Company cancelled the original note and entered into a revised promissory note with the customer, where the interest rate changed to 4.69% compounded monthly, or a 4.8% effective annual interest rate, accruing from the date of the prior note. If not prepaid prior to the Note maturity date of June 28, 2024, the principal and all accrued and unpaid interest will be due and payable to the Company. If an event of default occurs, the interest rate will increase to 10.0%. All other terms of the note remained the same.

On March 21, 2023, the Company entered into common stock purchase agreements with certain investors for the sale of an aggregate of 450 thousand shares of common stock, par value \$0.001, in a registered direct offering, resulting in net cash proceeds of approximately \$2.3 million. Issuance costs related to the offering were negligible. The purchase price for each share of common stock was \$5.14. See Note 7 for additional information.

The Company currently uses its cash to fund its working capital, to accelerate the development of next generation products and for general corporate purposes. Based on past performance and current expectations, the Company believes that its existing cash and cash equivalents as of July 2, 2023, together with its revenues from operations, and the available financial resources from the Revolving Facility with Heritage Bank will be sufficient to fund its operations and capital expenditures and provide adequate working capital for the next twelve months.

Various factors affect the Company's liquidity, including, among others: the level of revenue and gross profit as a result of the cyclicality of the semiconductor industry; the conversion of design opportunities into revenue; market acceptance of existing and new products including solutions based on its, ArcticLink® and PolarPro® platforms, ArcticProTM, EOS S3 SoC, Quick AI solution, and TM, QuickAITM, SensiML Analytics Toolkit, Eclipse II products, eFPGA IP licenses and professional services; fluctuations in revenue as a result of product end-of-life; fluctuations in revenue as a result of the stage in the product life cycle of its customers' products; costs of securing access to and availability of adequate manufacturing capacity; levels of inventories; wafer purchase commitments; customer credit terms; the amount and timing of research and development expenditures; the timing of new product introductions; production volumes; product quality; sales and marketing efforts; the value and liquidity of its investment portfolio; changes in operating assets and liabilities; the ability to obtain or renew debt financing and to remain in compliance with the terms of existing credit facilities; the ability to raise funds from the sale of equity in the Company; the ability to capitalize on synergies with our subsidiary SensiML; the issuance and exercise of stock options and participation in the Company's employee stock purchase plan; and other factors related to the uncertainties of the industry and global economics.

Over the longer term, the Company anticipates that sales generated from its new product offerings, existing cash and cash equivalents, together with financial resources from its Revolving Facility with Heritage Bank, assuming renewal of the Revolving Facility or the Company entering into a new debt agreement with an alternative lender prior to the expiration of the revolving line of credit in December 2024, and its ability to raise additional capital in the public capital markets will be sufficient to satisfy its operations and capital expenditures. However, the Company cannot provide any assurance that it will be able to raise additional capital, if required, or that such capital will be available on terms acceptable to the Company. The inability of the Company to generate sufficient sales from its new product offerings and/or raise additional capital if needed could have a material adverse effect on the Company's operations and financial condition, including its ability to maintain compliance with its lender's financial covenants.

Principles of Consolidation

The unaudited condensed consolidated financial statements include the accounts of QuickLogic and its wholly owned subsidiaries. All intercompany accounts and transactions have been eliminated.

Foreign Currency

The functional currency of the Company's non-U.S. operations is the U.S. dollar. Accordingly, all monetary assets and liabilities of these foreign operations are translated into U.S. dollars at current period-end exchange rates and non-monetary assets and related elements of expense are translated using historical exchange rates. Income and expense elements are translated to U.S. dollars using the average exchange rates in effect during the period. Gains and losses from the foreign currency transactions of these subsidiaries are recorded as interest income and other expense, net in the unaudited condensed consolidated statements of operations, and are insignificant for all periods presented.

Uses of Estimates

The preparation of these unaudited condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities and the reported amounts of revenue and expenses during the period.

Although these estimates are based on the Company's knowledge of current events and actions it may undertake in the future, actual results may materially differ from these estimates and assumptions in regard to revenue recognition; and the valuation of inventories including identification of excess quantities, market value and obsolescence.

The methods, estimates and judgments we use in applying our most critical accounting policies have a significant impact on the results we report in our consolidated financial statements. The SEC has defined critical accounting policies as those that are most important to the portrayal of our financial condition and results of operations and require us to make our most difficult and subjective judgments, often as a result of the need to make estimates of matters that are inherently uncertain. Based on this definition, our critical accounting policies include revenue recognition and determination of the standalone selling price for certain distinct performance obligations (such as for IP licensing and professional services contracts) and valuation of inventories. We believe that we apply judgments and estimates in a consistent manner and that such consistent application results in consolidated financial statements and accompanying notes that fairly represent all periods presented. However, any factual errors or errors in these judgments and estimates may have a material impact on our financial statements. For additional information, please refer to the Company's most recent Annual Report on Form 10-K which was filed with the SEC on March 28, 2023.

Concentration of Risk

The Company's accounts receivable is denominated in U.S. dollars and are derived primarily from sales to customers located in North America, Asia Pacific, and Europe. The Company performs ongoing credit evaluations of its customers and does not require collateral. See Note 10, Information Concerning Product Lines, Geographic Information and Revenue Concentration, for information regarding concentrations associated with accounts receivable.

As of July 2, 2023 and January 1, 2023, the Company had \$15.0 million of revolving debt outstanding with Heritage Bank; the revolving debt carried an interest rate of 8.75% and 8.00% per annum, respectively. Heritage Bank has a first priority security interest in substantially all of the Company's tangible and intangible assets to secure any outstanding amounts under the agreement. The Company was in compliance with all loan covenants under the agreement as of the end of the current reporting period. The maturity date for advances under the revolving debt agreement is December 31, 2024. At July 2, 2023, the Company had utilized a significant portion of the revolving debt, and as a result, it maintains a substantial amount of cash deposits with Heritage Bank. The concentration of cash with one financial institution poses certain risks.

For instance, adverse developments affecting financial institutions, companies in the financial services industry or the financial services industry, such as actual events or concerns involving liquidity, defaults, or non-performance, could adversely impact the stability of Heritage Bank, leading to additional financial risks for the Company.

Any material decline in available funding or our ability to access our cash, cash equivalents, and liquidity resources, inclusive of those at Heritage Bank, could adversely impact our ability to meet our operating expenses, financial and contractual obligations, or result in breaches of our contractual obligations. Any of these impacts could have material adverse impacts on our operations and liquidity.

Note 2 — Significant Accounting Policies

During the three and six months ended July 2, 2023 there were no changes to the Company's significant accounting policies from its disclosures in the Annual Report on Form 10-K for the year ended January 1, 2023. For a discussion of the significant accounting policies, please see the Annual Report on Form 10-K for the fiscal year ended January 1, 2023, filed with the SEC on March 28, 2023.

Recent Accounting Standards Adopted

In August 2020, the FASB issued ASU No. 2020-06, *Debt—Debt with Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging—Contracts in Entity's Own Equity (Subtopic 815-40)*: Accounting for Convertible Instruments and Contracts in an Entity's Own Equity, which address issues identified as a result of the complexity associated with applying generally accepted accounting principles for certain financial instruments with characteristics of liabilities and equity. ASU No. 2020-06 becomes effective for the Company on January 1, 2024. Early adoption is permitted, but no earlier than fiscal years beginning after December 15, 2020, including interim periods within those fiscal years. The Board specified that an entity should adopt the guidance as of the beginning of its annual fiscal year. The Company early adopted ASU No. 2020-06 on January 2, 2023 and it had no material impact on the Company's consolidated financial statements or related disclosures.

Recent Accounting Standards Not Yet Adopted

In June 2022, the FASB issued ASU No. 2022-03, Fair Value Measurement (Topic 820): Fair Value Measurement of Equity Securities Subject to Contractual Sale Restrictions to clarify the measurement of the fair value of an equity security subject to contractual restrictions that prohibit the sale of an equity security and requires disclosures related to these types of equity securities. For public business entities, the amendments in this Update are effective for fiscal years beginning after December 15, 2023, and interim periods within those fiscal years. Early adoption is permitted for both interim and annual financial statements that have not yet been issued or made available for issuance. The adoption of this ASU is not expected to have an impact on the Company's consolidated financial statements or disclosures.

Note 3 - Net Loss Per Share

Basic loss per share is computed by dividing net loss by the weighted average number of common shares outstanding during the period. Diluted net loss per share was computed using the weighted average number of common shares outstanding during the period plus potentially dilutive common shares outstanding during the period under the treasury stock method. In computing diluted net loss per share, the weighted average stock price for the period is used in determining the number of shares assumed to be purchased from the exercise of stock options and warrants.

For the three and six months ended July 2, 2023 and July 3, 2022, 739 thousand and 536 thousand shares of common stock, respectively, associated with equity awards and the estimated number of shares to be purchased under the current offering period of the 2009 Employee Stock Purchase Plan were outstanding. These shares were not included in the computation of diluted net loss per share, as they were considered anti-dilutive due to the net losses the Company experienced during these periods. Warrants to purchase up to 386 thousand shares were issued in connection with the May 29, 2018, stock offering were not included in the diluted loss per share calculation of the periods presented as they were also considered anti-dilutive due to the net loss the Company experienced during these periods. The warrants were exercisable through May 29, 2023 at a price of \$19.32 per share. The warrants expired unexercised on May 29, 2023.

Note 4 — Balance Sheet Components

The following table provides details relating to certain balance sheet line items as of July 2, 2023, and January 1, 2023 (in thousands):

Capitalized internal-use software, net: Capitalized internal-use software Less: Accumulated amortization	951 \$ (14) 937 1,871 \$	2,707 (18) 2,689
Less: Allowance for doubtful accounts Inventories: Work-in-process \$ Finished goods Other current assets: Prepaid taxes \$ Deferred charges Other prepaid taxes, royalties, and other prepaid expenses Note receivable (1) Other S Property and equipment, net: Equipment \$ Tooling (2) Software Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization S Capitalized internal-use software, net: Capitalized internal-use software Less: Accumulated amortization	(14) 937 1,871 \$	(18)
Inventories: Work-in-process \$ Finished goods Other current assets: Prepaid taxes \$ Deferred charges Other prepaid taxes, royalties, and other prepaid expenses Note receivable (1) Other S Property and equipment, net: Equipment \$ Tooling (2) Software Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization S Capitalized internal-use software, net: Capitalized internal-use software Less: Accumulated amortization	1,871 \$	
Work-in-process Finished goods S Other current assets: Prepaid taxes Deferred charges Other prepaid taxes, royalties, and other prepaid expenses Note receivable (1) Other S Property and equipment, net: Equipment Tooling (2) Software Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization S Capitalized internal-use software, net: Capitalized internal-use software Less: Accumulated amortization \$ Less: Accumulated amortization \$ Less: Accumulated amortization	1,871 \$	2 689
Work-in-process Finished goods S Other current assets: Prepaid taxes Deferred charges Other prepaid taxes, royalties, and other prepaid expenses Note receivable (1) Other S Property and equipment, net: Equipment Tooling (2) Software Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization S Capitalized internal-use software, net: Capitalized internal-use software Less: Accumulated amortization \$ Less: Accumulated amortization \$ Less: Accumulated amortization		2,007
Finished goods S Other current assets: Prepaid taxes Deferred charges Other prepaid taxes, royalties, and other prepaid expenses Note receivable (1) Other S Property and equipment, net: Equipment Tooling (2) Software Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization S Capitalized internal-use software Less: Accumulated amortization		
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Other current assets: Prepaid taxes Deferred charges Other prepaid taxes, royalties, and other prepaid expenses Note receivable (1) Other SProperty and equipment, net: Equipment Tooling (2) Software Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization SCapitalized internal-use software, net: Capitalized internal-use software Less: Accumulated amortization SCapitalized internal-use software Less: Accumulated amortization	584	667
Prepaid taxes \$ Deferred charges Other prepaid taxes, royalties, and other prepaid expenses Note receivable (1) Other \$ Property and equipment, net: Equipment \$ Tooling (2) Software Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization \$ Capitalized internal-use software, net: Capitalized internal-use software \$ Less: Accumulated amortization	2,455 \$	2,493
Deferred charges Other prepaid taxes, royalties, and other prepaid expenses Note receivable (1) Other Property and equipment, net: Equipment Tooling (2) Software Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization Capitalized internal-use software, net: Capitalized internal-use software Less: Accumulated amortization		
Other prepaid taxes, royalties, and other prepaid expenses Note receivable (1) Other Property and equipment, net: Equipment Tooling (2) Software Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization Capitalized internal-use software Less: Accumulated amortization \$ Less: Accumulated amortization	502 \$	510
Note receivable (1) Other Property and equipment, net: Equipment Tooling (2) Software Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization Scapitalized internal-use software, net: Capitalized internal-use software Less: Accumulated amortization	428	295
Other S Property and equipment, net: Equipment Tooling (2) Software Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization S Capitalized internal-use software, net: Capitalized internal-use software Less: Accumulated amortization	745	500
Property and equipment, net: Equipment Tooling (2) Software Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization Scapitalized internal-use software, net: Capitalized internal-use software Less: Accumulated amortization	1,172	_
Property and equipment, net: Equipment Tooling (2) Software Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization \$ Capitalized internal-use software, net: Capitalized internal-use software Less: Accumulated amortization \$ Less: Accumulated amortization	198	265
Equipment Tooling (2) Software Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization Capitalized internal-use software, net: Capitalized internal-use software Less: Accumulated amortization \$	3,045 \$	1,570
Equipment Tooling (2) Software Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization Capitalized internal-use software, net: Capitalized internal-use software Less: Accumulated amortization \$		
Tooling (2) Software Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization Capitalized internal-use software, net: Capitalized internal-use software Less: Accumulated amortization \$ Less: Accumulated amortization	10,287 \$	10,133
Furniture and fixtures Leasehold improvements Less: Accumulated depreciation and amortization \$ Capitalized internal-use software, net: Capitalized internal-use software Less: Accumulated amortization \$	1,668	_
Less: Accumulated depreciation and amortization Capitalized internal-use software Capitalized internal-use software Less: Accumulated amortization \$	1,803	1,803
Less: Accumulated depreciation and amortization Capitalized internal-use software, net: Capitalized internal-use software Less: Accumulated amortization \$ 1	65	65
Capitalized internal-use software, net: Capitalized internal-use software \$ Less: Accumulated amortization	466	466
Capitalized internal-use software, net: Capitalized internal-use software \$ Less: Accumulated amortization	14,289	12,467
Capitalized internal-use software, net: Capitalized internal-use software \$ Less: Accumulated amortization	(12,106)	(12,002)
Capitalized internal-use software \$ Less: Accumulated amortization	2,183 \$	465
Capitalized internal-use software \$ Less: Accumulated amortization		
	2,734 \$	2,370
	(1,112)	(856)
\$	1,622 \$	1,514
Accrued liabilities:		
Accrued compensation \$	1,307 \$	865
Accrued employee benefits	38	40
Accrued payroll tax	68	57
Other	552	547
\$	1,965 \$	1,509

(1) On April 28, 2023, the Company converted accounts receivable for a customer in the amount of approximately \$1.16 million to notes receivable (the "Note"). At the time, the Note bore an interest rate of 3.0% compounded monthly. On June 28, 2023, the Company cancelled the original note and entered into a revised promissory note with the customer, where the interest rate changed to 4.69% compounded monthly, or a 4.8% effective annual interest rate, accruing from the date of the prior note. If not prepaid prior to the Note maturity date of June 28, 2024, the principal and all accrued and unpaid interest will be due and payable to the Company. If an event of default occurs, the interest rate will increase to 10.0%. All other terms of the note remained the same.

(2) In Q2 2023, the Company capitalized \$1.67 million related to tooling to be utilized under its long-term professional services contracts. The tooling will be depreciated over an estimated useful life of seven years.

Note 5 — Debt Obligations

Revolving Line of Credit

As of July 2, 2023 and January 1, 2023, the Company had \$15.0 million of revolving debt outstanding with an interest rate of 8.75% and 8.00% per annum, respectively. Heritage Bank has a first priority security interest in substantially all of the Company's tangible and intangible assets to secure any outstanding amounts under the agreement. The Company was in compliance with all loan covenants under the agreement as of the end of the current reporting period. Related interest expenses and annual facility fees recognized were \$29 thousand and \$62 thousand for the three and six months ended July 2, 2023 and \$14 thousand and \$39 thousand for the three and six months ended July 3, 2022, respectively.

Note 6 — Leases

The Company's principal research and development and corporate facilities are leased office buildings located in the United States. These lease facilities are classified as operating leases and have lease terms of one to five years. The Company maintains sales offices out of which it conducts sales and marketing activities in various countries outside of the United States which are rented under short-term leases. The Company has elected the practical expedient to apply to recognition requirements to short-term leases and recognizes rent payments on short-term leases on a straight-line basis over the lease term. Finance leases are primarily for engineering design software and have leases terms of generally two to three years. Total rent expenses were \$0.1 million and \$0.2 million for the three and six months ended July 2, 2023 and \$0.1 million and \$0.2 million for the three and six months ended July 3, 2022, respectively.

Right-of-use assets were approximately \$1.3 million and \$1.4 million as of July 2, 2023 and January 1, 2023, respectively. Lease liabilities were approximately \$1.4 million and \$1.4 million as of July 2, 2023 and January 1, 2023, respectively.

The following table provides the expenses related to operating and finance leases (in thousands):

	Three Months Ended			Six Months E			ed	
	July	2, 2023	July	3, 2022	July	2, 2023	July	y 3, 2022
Operating lease costs:								
Fixed	\$	100	\$	100	\$	200	\$	199
Short term		5		6		9		13
Total	\$	105	\$	106	\$	209	\$	212
Finance lease costs:								
Amortization of ROU asset	\$	163	\$	109	\$	323	\$	219
Interest		20		6		42		13
Total	\$	183	\$	115	\$	365	\$	232

Right-of-use assets obtained in exchange for new finance and operating lease liabilities represent the new operating and finance leases entered into during the six months ended July 2, 2023 and July 3, 2022 was \$445 thousand and \$0, respectively.

The following table provides the details of supplemental cash flow information (in thousands):

	Six Months Ended			
	July	2, 2023		July 3, 2022
Cash paid for amounts included in the measurement of lease liabilities:				
Operating cash flows used for operating leases	\$	209	\$	203
Operating cash flows used for finance leases		42		13
Financing cash flows used for finance leases		288		198
Total	\$	539	\$	414

Non-cash ROU assets related to operating leases included in the operating cash flows for the three months ended July 2, 2023 and July 3, 2022 were \$91 thousand and \$86 thousand, respectively. Non-cash ROU assets related to finance leases included in the financing cash flows for the three months ended July 2, 2023 and July 3, 2022 were \$163 thousand and \$109 thousand, respectively.

The following table provides the details of right-of-use assets and lease liabilities as of July 2, 2023 and January 1, 2023 (in thousands):

		July 2, 2023	January 1, 2023
Right-of-use assets:			
Operating leases	\$	283	\$ 464
Finance leases		1,055	933
Total right-of-use assets	\$	1,338	\$ 1,397
Lease liabilities:			
Operating leases	\$	310	\$ 507
Finance leases		1,045	887
Total lease liabilities	<u>\$</u>	1,355	\$ 1,394
	11		

The following table provided the details of future lease payments for operating and finance leases as of July 2, 2023 (in thousands):

	Opera	ting Leases	Fir	nance Leases
2023 (remaining period)	\$	212	\$	330
2024		106		624
2025		_		168
Total lease payments		318		1,122
Less: Interest		(8)		(77)
Present value of lease liabilities	\$	310	\$	1,045

The following table provides the details of lease terms and discount rates as of July 2, 2023 and January 1, 2023:

	July 2, 2023	January 1, 2023
Right-of-use assets:		
Weighted-average remaining lease term (years)		
Operating leases (1)	0.75	1.25
Finance leases	2.04	1.91
Weighted-average discount rates:		
Operating leases	6.00%	6.00%
Finance leases	6.71%	5.95%
Operating leases		

(1) The operating lease relates to the Company's headquarters in San Jose, CA. The Company fully intends to renew its lease upon its expiration in Q1'24 and continue at its current location.

Note 7 — Capital Stock

Issuance of Common Stock

On March 21, 2023, the Company entered into common stock purchase agreements with certain investors for the sale of an aggregate of 450 thousand shares of common stock in registered direct offerings pursuant to our effective shelf registration statement on Form S-3 (File No. 333-266942), resulting in net cash proceeds of approximately \$2.3 million. Issuance costs related to the registered direct offering were insignificant. The purchase price for each share of common stock was \$5.14.

On August 17, 2022, the Company filed a Registration Statement on Form S-3 (File No. 333-266942) with the SEC, under which we may sell, from time-to-time common stock, preferred stock, depositary shares, warrants, debt securities, and units, individually or as units comprised of one or more of the other securities or a combination thereof. The Company's registration statement became effective on August 26, 2022.

Note 8 — Stock-Based Compensation

Stock-based compensation expense included in the Company's consolidated financial statements for the three and six months ended July 2, 2023 and July 3, 2022 was as follows (in thousands):

	Three Months Ended			Six Months Ended			i	
	July 2, 2023		July 3, 2022		July 2, 2023		July 3, 2022	
Cost of revenue	\$	88	\$	117	\$	166	\$	173
Research and development		158		91		342		176
Selling, general and administrative		340		269		793		511
Total	\$	586	\$	477	\$	1,301	\$	860

The Company capitalized stock-based compensation amounts to capitalized internal-use software and tooling, net of \$61 thousand and \$0 for the six months ended July 2, 2023 and July 3, 2022, respectively.

Stock-Based Compensation Award Activity

The following table summarizes the activity in the shares available for grant under the 2019 Plan during the six months ended July 2, 2023 (in thousands):

	Shares Available for
	Grants
Balance at January 1, 2023	960
Authorized	_
RSUs granted	(55)
RSUs forfeited or expired	9
Options expired	2
Balance at July 2, 2023	916

Stock Options

The following table summarizes stock options outstanding and stock option activity under the 2009 Plan and the 2019 Plan, and the related weighted average exercise price for the six months ended July 2, 2023:

	Number of Shares (in thousands)	 Weighted Average Exercise Price	Weighted Average Remaining Term (in years)	 Aggregate Intrinsic Value (in thousands)
Balance outstanding at January 1, 2023	75	\$ 24.50	2.80	\$ _
Forfeited or expired	(2)	\$ 32.93		
Balance outstanding, exercisable, and vested at July 2, 2023	73	\$ 24.24	2.38	\$ _

No stock options were granted, exercised, or forfeited during the six months ended July 2, 2023. Stock options for approximately 2 thousand shares expired during the six months ended July 2, 2023. No stock options were granted, exercised, forfeited, or expired during the six months ended July 3, 2022.

Total stock-based compensation related to stock options was \$0 during the six months ended July 2, 2023 and July 3, 2022.

Restricted Stock Units

The Company grants restricted stock units ("RSUs") and performance restricted stock units ("PRSUs") to employees and directors with various vesting terms. RSUs entitle the holder to receive, at no cost, one common share for each RSU as it vests. In general, the Company's policy is to withhold shares in settlement of employee tax withholding obligations upon the vesting of RSUs. The stock-based compensation expense related to RSUs and PRSUs were approximately \$0.6 million and \$1.2 million for the three and six months ended July 2, 2023 and approximately \$0.5 million and \$0.9 million for the three and six months ended July 3, 2022, respectively.

As of July 2, 2023 and July 3, 2022, there was approximately \$1.8 million and \$1.1 million, respectively, in unrecognized compensation expense related to RSUs. The remaining unrecognized stock-based compensation expense as of July 2, 2023 is expected to be recorded over a weighted average period of 1.18 years.

A summary of activity for the Company's RSUs and PRSUs for the six months ended July 2, 2023 is as follows:

	RSUs & PRSU	s Outstanding
		Weighted Average
	Number of	Grant Date
	Shares	Fair Value
	(in thousands)	
Nonvested at January 1, 2023	630	\$ 6.05
Granted	55	6.11
Vested and released	(45)	5.80
Forfeited	(9)	7.25
Nonvested at July 2, 2023	631	\$ 6.05

Employee Stock Purchase Plan

Total stock-based compensation related to the Company's Employee Stock Purchase Plan was approximately \$16 thousand and \$75 thousand for the three and six months ended July 2, 2023, respectively, and \$11 thousand and \$34 thousand for the three and six months ended July 3, 2022, respectively.

Note 9 — Income Taxes

The Company recorded a net income tax benefit of \$7 thousand and \$0 for the three and six months ended July 2, 2023, respectively, and a net income tax expense of \$17 thousand and \$16 thousand for the three and six months ended July 3, 2022, respectively. The difference between the estimated annual effective income benefit of 3.04% and the U.S. federal statutory tax rate of 21% is primarily due to the Company's valuation allowance movement in each period presented. It is more likely than not that the Company will not realize the federal, state, and certain foreign deferred tax assets as of July 2, 2023. As such, the Company continues to maintain a full valuation allowance against all of its US and certain foreign net deferred tax assets as of July 2, 2023.

Note 10 — Information Concerning Product Lines, Geographic Information and Revenue Concentration

The Company identifies its business segment based on business activities, management responsibility and geographic location. For all periods presented, the Company operated in a single reportable business segment.

The following is a breakdown of revenue by product family (in thousands):

	Three Months Ended				Six Months Ended			ed
	July 2, 2023		July 3, 2022		July 2, 2023		July 3, 2022	
New products	\$	2,233	\$	3,131	\$	5,288	\$	6,581
Mature products		688		1,410		1,766		2,056
Total revenue	\$	2,921	\$	4,541	\$	7,054	\$	8,637

New products revenue consists of revenues from the sale of hardware products manufactured on 180 nanometer or smaller semiconductor processes, eFPGA IP license and eFPGA-related professional services, QuickAI and SensiML AI software as a service (SaaS) revenue. Mature products include all products produced on semiconductor processes larger than 180 nanometer.

The following is a breakdown of new product revenue (in thousands):

	Three Months Ended			Six Months Ended			led
	 July 2, 2023	July	y 3, 2022	July	2, 2023	Ju	ly 3, 2022
Hardware products	\$ 366	\$	1,464	\$	528	\$	3,299
eFPGA IP and professional services	1,857		1,617		4,667		3,188
SaaS & Other	10		50		93		94
New products revenue	\$ 2,233	\$	3,131	\$	5,288	\$	6,581

eFPGA IP revenue for the three months ended July 2, 2023 was \$1.9 million, which was primarily professional services revenue. eFPGA IP revenue for the three months ended July 3, 2022 was \$1.6 million, which was comprised of approximately \$1.5 million in professional services revenue and \$0.1 million in eFPGA intellectual property license revenue.

Contract assets related to professional services revenue were \$1.0 million and \$0.3 million as of July 2, 2023 and July 3, 2022, respectively. Contract liabilities related to professional services revenue were \$294 thousand as of July 2, 2023 and \$0 as of July 3, 2022.

The tables below present disaggregated revenues by geographical location. Revenue attributed to geographic location is based on the destination of the product or service. Substantially all revenues in North America were in the United States. Revenue in the United States was \$2.3 million, or 80% of total revenue, and \$5.6 million, or 80% of total revenue for the three and six months ended July 2, 2023, respectively, and \$3.0 million, or 67% of total revenue, and \$5.5 million, or 63% of total revenue for the three and six months ended July 3, 2022, respectively.

The following is a breakdown of revenue by destination (in thousands):

	Three Months Ended			Six Months Ended			ed	
	July 2, 2023		July 3, 2022		July 2, 2023		July 3, 2022	
Asia Pacific	\$	456	\$	840	\$	1,169	\$	2,331
North America		2,370		3,082		5,688		5,515
Europe		95		619		197		791
Total revenue	\$	2,921	\$	4,541	\$	7,054	\$	8,637

The following distributors and customers accounted for 10% or more of the Company's revenue for the periods presented:

	Three Months	s Ended	Six Months 1	Ended
	July 2, 2023	July 3, 2022	July 2, 2023	July 3, 2022
Distributor "A"	18%	15%	17%	13%
Distributor "E"	*	11%	*	20%
Customer "A"	47%	*	51%	*
Customer "B"	12%	*	10%	*
Customer "C"	11%	29%	*	23%
Customer "D"	*	11%	*	*
Customer "F"	*	16%	*	21%
Customer "H"	*	11%	*	*
Customer "I"	*	*	*	11%

^{*} Represents less than 10% of revenue as of the dates presented.

The following distributors and customers accounted for 10% or more of the Company's accounts receivable as of the dates presented:

	July 2,	January 1,
	2023	2023
Distributor "A"	34%	14%
Distributor "C"	16%	*
Customer "C"	35%	22%
Customer "F"	*	44%

Note 11 — Commitments and Contingencies

Commitments

The Company's principal contractual commitments include purchase obligations, re-payments of draw-downs from the revolving line of credit, and payments under operating and finance leases. Purchase obligations are largely comprised of open purchase order commitments to suppliers and to subcontractors under professional services agreements. Our risk associated with the purchase obligations under professional services agreements is limited to the termination liability provisions within those contracts, and as such, we do not believe they represent a material liquidity risk to us.

Certain wafer manufacturers require the Company to forecast wafer starts several months in advance. The Company is committed to taking delivery of and paying for a portion of forecasted wafer volume. As of July 2, 2023, the Company had no significant outstanding commitments for the purchase of wafer inventory.

Purchase Obligations

Purchase obligations represent contractual agreements to purchase goods or services entered into in the ordinary course of business. Purchase obligations are legally binding and amongst other things, specify a minimum or a range of quantities, pricing, and approximate timing of the transaction. Purchase obligations include amounts that are recorded on the Company's consolidated balance sheets, as well as amounts that are not recorded on the Company's consolidated balance sheets. As of July 2, 2023, total outstanding purchase obligations for other goods and services were \$2.7 million due within the next twelve months.

Contingencies

Contingent commitments are not recorded on the Company's consolidated balance sheets and represent significant contractual obligations on procurement contracts with determinable prices and quantities, but where the timing and probability of incurring the obligation is dependent on numerous variables which are not predictable. These obligations require our suppliers to build and deliver certain products in sufficient time to meet the Company's planning horizon. The actual amounts we pay to our suppliers and the timing of payments for these future obligations could differ materially from our current estimates. As of July 2, 2023, contingent commitments were approximately \$1.4 million due within FY'23 and an additional \$8.7 million due from FY'24 to FY'26. These amounts represent the Company's best estimates for contingent commitments which are expected to be delivered at some time in the future but for which delivery is currently undefined.

Litigation

From time to time, the Company may become involved in legal actions arising in the ordinary course of business including, but not limited to, intellectual property infringement and collection matters. Absolute assurance cannot be given that any such third-party assertions will be resolved without costly litigation; in a manner that is not adverse to the Company's financial position, results of operations or cash flows; or without requiring royalty or other payments which may adversely impact gross profit.

Note 12 — Subsequent Events

On August 11, 2023, QuickLogic Corporation ("the Company") signed an extension to an existing eFPGA IP and Design Services contract for approximately \$15 million. The Company's deliverables will extend into 2024.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-Looking Statements

The following Management's Discussion and Analysis of Financial Condition and Results of Operations, as well as information contained in "Risk Factors" in Part II, Item 1A and elsewhere in this Quarterly Report on Form 10-Q, contain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend that these forward-looking statements be subject to the safe harbor created by those provisions. Forward-looking statements are generally written in the future tense and/or are preceded by words such as "will," "may," "should," "forecast," "could," "expect," "suggest," "believe," "anticipate," "intend," "plan," "future," "potential," "target," "seek," "continue," "if" or other similar words.

The forward-looking statements contained in the Quarterly Report include statements regarding our strategies as well as (1) our revenue levels, including the commercial success of our solutions and new products, (2) the conversion of our design opportunities into revenue, (3) our liquidity, (4) our gross profit and breakeven revenue level and factors that affect gross profit and the break-even revenue level, (5) our level of operating expenses, (6) our research and development efforts, (7) our partners and suppliers, (8) industry and market trends, (9) our manufacturing and product development strategies and (10) our competitive position.

The following discussion should be read in conjunction with the attached unaudited condensed consolidated financial statements and notes thereto, and with our audited consolidated financial statements and notes thereto for the fiscal year ended January 1, 2023, found in our Annual Report on Form 10-K filed with the Securities and Exchange Commission ("SEC") on March 28, 2023. Although we believe that the assumptions underlying the forward-looking statements contained in this Quarterly Report are reasonable, any of the assumptions could be inaccurate, and therefore there can be no assurance that such statements will be accurate. The risks, uncertainties and assumptions referred to above that could cause our results to differ materially from the results expressed or implied by such forward-looking statements include, but are not limited to, those discussed under the heading "Risk Factors" in Part II, Item 14 hereto and the risks, uncertainties and assumptions discussed from time to time in our other public filings and public announcements. All forward-looking statements included in this document are based on information available to us as of the date hereof. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by us or any other person that the results or conditions described in such statements, or our objectives and plans will be achieved. Furthermore, past performance in operations and share price is not necessarily indicative of future performance. We disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise that may arise after the date of this Ouarterly Report on Form 10-O.

Overview

We develop low power, multi-core semiconductor platforms and IP for AI, voice, and sensor processing. The solutions include an eFPGA for hardware acceleration and pre-processing, and heterogeneous multi-core SoCs that integrate eFPGA with other processors and peripherals. The SensiML Analytics Toolkit from our wholly owned subsidiary, SensiML completes the "full stack" end-to-end solution with accurate sensor algorithms using AI technology. The full range of platforms, software tools and eFPGA IP enables the practical and efficient adoption of AI, voice, and sensor processing across Consumer/Industrial IoT, Consumer electronics, Military, Aerospace and Defense applications.

Our new products include our EOSTM, QuickAITM, SensiML Analytics Studio, ArcticLink® III, PolarPro®3, PolarPro II, PolarPro, and Eclipse II products (which together comprise our new product category). Our mature products include primarily FPGA families named pASIC®3 and QuickRAM® as well as programming hardware and design software. In addition to delivering our own semiconductor solutions, we have an IP business that licenses our eFPGA technology for use in other semiconductor companies' SoCs. We began delivering our eFPGA IP product ArcticPro™ in 2017, which is included in the new product revenue category. Through the acquisition of SensiML, we now have an IoT AI software platform that includes SaaS subscriptions for development, per unit license fees when deployed in production, and proof-of-concept services – all of which are also included in the new product revenue category. We currently have a total of six patent applications pending.

Our semiconductor solutions typically fall into one of four categories: Sensor Processing, Hardware products consisting of Sensor Processing, Display Smart Connectivity, and eFPGA intellectual property and its associated tools. Our solutions include a unique combination of our silicon platforms, IP cores, software drivers, and in some cases, firmware, and application software. All of our silicon platforms are standard devices and must be programmed to be effective in a system. Our IP that enables always-on context-aware sensor applications includes our Flexible Fusion Engine, our Sensor Manager and Communications Manager technologies as well as IP that (i) improves multimedia content, such as our Visual Enhancement Engine, ("VEE"), technology, and Display Power Optimizer, ("DPO"), technology; and (ii) implements commonly used mobile system interfaces, such as Low Voltage Differential Signaling, ("LVDS"), Mobile Industry Processor Interface, ("MIPI"), and Secure Digital Input Output, ("SDIO").

Through the acquisition of SensiML, our core IP also includes the SensiML AI Toolkit that enables OEMs to develop AI software for a broad array of resource-constrained time-series sensor endpoint applications. These include a wide range of consumer and industrial sensing applications.

We also work with processor manufacturers, sensor manufacturers, and voice recognition, sensor fusion and context awareness algorithm developers in the development of reference designs. Through reference designs that incorporate our solutions, we believe mobile processor manufacturers, sensor manufacturers, and sensor and voice algorithm companies can expand the available market for their respective products. Furthermore, should a solution developed for a processor manufacturer or sensor and/or sensor algorithm company be applicable to a set of common OEMs or Original Design Manufacturers, ("ODMs"), we can amortize our Research and Development, ("R&D"), investment over that set of OEMs or ODMs. There may also be cases when platform providers that intend to use always-on voice recognition will dictate certain performance requirements for the combined software/hardware solution before the platform provider certifies and/or qualifies our product for use by end customers.

In addition to working directly with our customers, we partner with other companies that are experts in certain technologies to develop additional IP, reference platforms and system software to provide application solutions, particularly in the area of hardware acceleration for AI-type applications. We also work with mobile processor and communications semiconductor device manufacturers and companies that supply sensors, algorithms, and applications. For our sensor processing solutions, we collaborate with sensor manufacturers to ensure interface compatibility. We also collaborate with sensor and voice/audio software companies, helping them optimize their software technology on our silicon platforms in terms of performance, power consumption and user experience.

Our eFPGA IP are currently developed on 250nm, 130nm, 90nm, 65nm, 40nm, 28nm and 22nm process nodes. The licensable IP is generated by an automated compiler tool, called AustralisTM, that enables our engineers to create an eFPGA IP for our licensees that they can then integrate into their SoC without significant involvement by QuickLogic. We believe this flow enables a scalable development and support model for QuickLogic. For our eFPGA strategy, we typically work with semiconductor manufacturing partners prior to this IP being licensed to a SoC company.

In order to grow our revenue from its current level, we depend upon increased revenue from our new products including existing new product platforms, eFPGA IP and platforms currently in development. We expect our business growth to be driven mainly by our silicon solutions, eFPGA IP and SensiML AI Software. Therefore, our revenue growth needs to be strong enough to enable us to sustain profitability while we continue to invest in the development, sales and marketing of our new solution platforms, IP, and software. We are expecting revenue growth from EOS S3, SensiML AI SaaS, and eFPGA IP licensing in fiscal year 2023.

We continue to seek to expand our revenue, including pursuing high-volume sales opportunities in our target market segments, by providing solutions incorporating IP, or industry standard interfaces. Our industry is characterized by intense price competition and by lower margins as order volumes increase. While winning large volume sales opportunities will increase our revenue, we believe these opportunities may decrease our gross profit as a percentage of revenue.

During the second quarter of 2023, we generated total revenue of \$2.9 million, a decrease of 29% compared to the prior quarter, and a decrease of 36% compared to the same quarter last year. Our new product revenue in the second quarter was \$2.2 million, a decrease of 27% from the prior quarter and a decrease of 29% from the second quarter of 2022. The decrease in new product revenue from the prior quarter was primarily driven by a \$953 thousand reduction in eFPGA IP revenue, partially offset by an increase of \$204 thousand in hardware product revenue. Our mature product revenue was \$0.7 million in the second quarter of 2023, a decrease of 36% compared to the prior quarter, and a decrease of 51% compared to the second quarter of 2022. We expect our mature product revenue to continue to fluctuate over time.

We devote substantially all of our development, sales and marketing efforts to our new eFPGA IP licensing and SensiML initiatives. Overall, we reported a net loss of \$2.3 million for the second quarter of 2023, an increase of 85% compared with the prior quarter, and an increase of 333% compared with the second quarter of 2022.

We have experienced net losses in recent years and expect losses to continue through at least fiscal year 2023 as we continue to develop new products, applications, and technologies. Whether we can achieve cash flow levels sufficient to support our operations cannot be accurately predicted. Unless such cash flow levels are achieved in addition to the proceeds we received from our recent sale of our equity securities, we may need to borrow additional funds or sell debt or equity securities, or some combination thereof, to provide funding for our operations, and such additional funding may not be available on commercially reasonable terms, or at all.

There have been no material changes due to the impact of the Covid-19 pandemic on our business from that disclosed in our most recently filed Annual Report. Our most recent Annual Report on Form 10-K for the year ended January 1, 2023 as filed with the SEC on March 28, 2023, provides additional information about our business and operations.

As of July 2, 2023, there have not been any material developments concerning the Cyber-Incident previously reported on our Form 10-K for the year ended January 1, 2023, which was filed with the Securities and Exchange Commission ("SEC") on March 28, 2023. The Company's investigation is complete and there was no impact on the Company's financial systems. The Company believes the incident has not had nor will have a material impact on its business operations, ability to serve its customers, or financial results. See Note 1, The Company and Basis of Presentation.

As of July 2, 2023, the Company had one operating lease with a remaining lease term of 0.75 years. The operating lease relates to the Company's headquarters in San Jose, CA. The Company fully intends to renew its lease upon its expiration in Q1'24 and continue at its current location.

Critical Accounting Policies and Estimates

The methodologies, estimates and judgments we use in applying our most critical accounting policies have a significant impact on the results we report in our unaudited condensed consolidated financial statements. The SEC has defined critical accounting policies as those that are most important to the portrayal of our financial condition and results of operations and require us to make difficult and subjective judgments, often as a result of the need to make estimates of matters that are inherently uncertain. Based on this definition, our critical policies include revenue recognition, and determination of the Stand-Alone Selling Price ("SSP") for certain distinct performance obligations (such as for IP licensing and professional services contracts), and valuation of inventories including identification of excess quantities and product obsolescence. We believe that we apply judgments and estimates in a consistent manner and that this consistent application results in our consolidated financial statements and accompanying notes that fairly represent all periods presented. However, any factual errors or errors in these judgments and estimates may have a material impact on our financial statements. During the three and six months ended July 2, 2023, there were no changes in our critical accounting policies from our disclosure in our Annual Report on Form 10-K for the fiscal year ended January 1, 2023, filed with the SEC on March 28, 2023.

Results of Operations

The following table sets forth the percentage of revenue for certain items in our unaudited condensed consolidated statements of operations for the periods indicated:

	Three Month	s Ended	Six Months	Ended
	July 2, 2023	July 3, 2022	July 2, 2023	July 3, 2022
Revenue	100%	100%	100%	100%
Cost of revenue	59%	44%	49%	42%
Gross profit	41%	56%	51%	58%
Operating expenses:				
Research and development	52%	26%	44%	29%
Selling, general and administrative	65%	44%	54%	48%
Loss from operations	(76)%	(14)%	(47)%	(19)%
	%	%	%	%
Interest expense	(2)%	<u> </u>	(2)%	—%
Interest income and other income (expense), net	(0)%	3%	(1)%	<u> </u>
Loss before income taxes	(78)%	(11)%	(50)%	(19)%
Provision for (benefit from) income tax	%	1%	%	1%
Net loss	(78)%	(12)%	(50)%	(20)%

Three Months Ended July 2, 2023 Compared to Three Months Ended July 3, 2022

Revenue

The table below sets forth the changes in revenue in the three months ended July 2, 2023 compared to the three months ended July 3, 2022 (in thousands, except percentage data):

			Three Months	s Ended				
		July 2,	, 2023	July 3,	2022	Change		
		-	% of Total	-	% of Total			
		Amount	Revenues	Amount	Revenues	Amount	Percentage	
New products	\$	2,233	76% \$	3,131	69% \$	(898)	(29)%	
Mature products		688	24%	1,410	31%	(722)	(51)%	
Total revenue	\$	2,921	100% \$	4,541	100% \$	(1,620)	(36)%	

Note: For all periods presented, new products include hardware products and related revenues manufactured on 180 nanometer or smaller semiconductor processes, intellectual property license, professional services, QuickAI and SensiML AI software as a service (SaaS) revenue. Mature products include all products produced on semiconductor processes larger than 180 nanometer.

Product revenue for the second quarter of 2023 compared to the second quarter of 2022 decreased \$1.6 million. The decrease resulted primarily from decreases in revenue from devices, partially offset by an increase in professional services eFPGA revenues.

New Product Revenue

The table below sets forth the changes in new product revenue in the three months ended July 2, 2023 compared to the three months ended July 3, 2022 (in thousands, except percentage data):

			Three Montl	hs Ended				
	·	July 2,	2023	July :	3, 2022	Change		
			% of Total		% of Total			
	A	mount	Revenues	Amount	Revenues	Amount	Percentage	
Hardware products	\$	366	12%	\$ 1,464	32%	\$ (1,098)	(75)%	
eFPGA IP and professional services		1,857	64%	1,617	36%	240	15%	
SaaS & Other		10	0%	50	1%	(40)	(80)%	
Total new product revenue	\$	2,233	76%	\$ 3,131	69%	\$ (898)	(29)%	

eFPGA revenue for the three months ended July 2, 2023 was \$1.9 million which was primarily comprised of professional services revenue. eFPGA revenue for the three months ended July 3, 2022 was \$1.6 million which was also primarily comprised of professional services revenue.

Gross Profit

The table below sets forth the changes in gross profit for the three months ended July 2, 2023 compared to the three months ended July 3, 2022 (in thousands, except percentage data):

		Three Mont	ths Ended				
	 July 2	, 2023	July 3	3, 2022	Change		
		% of Total		% of Total			
	Amount	Revenues	Amount	Revenues	Amount	Percentage	
Revenue	\$ 2,921	100%	\$ 4,541	100%	\$ (1,620)	(36)%	
Cost of revenue	1,718	59%	1,997	44%	(279)	(14)%	
Gross profit	\$ 1,203	41%	\$ 2,544	56%	\$ (1,341)	(53)%	

In the second quarter of 2023, gross profit decreased \$1.3 million, or 53%, compared to the same quarter in the prior year. The decrease in gross profit reflects a 36% decrease in revenues offset by a 14% net decrease in cost of revenue. While there was a decrease in product costs resulting from lower devices volumes, it was slightly offset by an increase in eFPGA IP costs, which were primarily attributable to higher tooling and software costs on revenue projects.

Our semiconductor products have historically had long product life cycles and obsolescence has not been a significant factor in the valuation of inventories. However, as we continue to pursue opportunities in the mobile market and develop new solutions and products, our product life cycle will be shorter, and the risk of obsolescence will increase. In general, our standard manufacturing lead times are longer than the binding forecasts we receive from customers.

Operating Expenses

The table below sets forth the changes in operating expenses for the three months ended July 2, 2023, compared to the three months ended July 3, 2022 (in thousands, except percentage data):

			Three Mont	ths Ended				
		July 2, 2023			uly 3, 2022	Change		
			% of Total		% of Total			
	1	Amount	Revenues	Amount	Revenues	Amount	Percentage	
R&D expense	\$	1,505	52%	\$ 1,	190 269	% \$ 31	15 26%	
SG&A expense		1,924	65%	1,9	981 449	% (5	57) (3)%	
Total operating expenses	\$	3,429	117%	\$ 3,	171 709	% \$ 25	8%	

Research and Development

Our R&D expenses consist primarily of personnel, overhead and other costs associated with System on Chip (SoC) and software development, programmable logic design, AI and eFPGA development. The \$0.3 million increase in R&D expenses in the second quarter of 2023, as compared to the second quarter of 2022, was primarily attributable to decreased R&D costs allocated to Cost of Goods Sold related to eFPGA professional services revenue and increases in compensation, inclusive of salary costs, partially offset by a decrease in subcontracting costs.

Selling, General and Administrative

Our selling, general and administrative (SG&A) expenses consist primarily of personnel and related overhead costs for sales, marketing, finance, administration, human resources, and general management. The \$0.1 milliondecrease in SG&A expenses in the second quarter of 2023, as compared to the second quarter of 2022 was primarily attributable to decreases in consulting costs and in accounting and audit expenses. These were partially offset by increases in compensation costs inclusive of salaries and contract work.

Interest Expense, Interest Income and Other Income (Expense), Net

The table below sets forth the changes in interest expense and interest income and other income (expense), net, for the three months ended July 2, 2023, compared to the three months ended July 3, 2022 (in thousands, except percentage data):

	Three Months Ended			Change			
	July 2,		July 3,				
		2023		2022	Amount	Percentage	
Interest expense	\$	(50)	\$	(22)	\$ 28	127%	
Interest income and other income (expense), net		_		142	(142)	(100)%	
Total interest (expense), interest income and other income (expense), net	\$	(50)	\$	120	\$ (170)	(142)%	

Interest expense relates primarily to our revolving line of credit facility and finance leases liabilities. Interest income and other income (expense), net, relates to net foreign exchange losses recorded, partially offset by interest earned in our money market accounts. Changes in interest expense are related to our revolving loan's interest rate variability. Interest expense for the second quarter of this year as compared to the same period in the prior year increased approximately \$28 thousand which was comprised of a \$11 thousand increase in interest expense related to software leases, a \$15 thousand increase in interest expense related to our revolving line of credit facility, and a \$2 thousand increase in interest expense related to IT hardware financing costs. The change in interest income and other income (expense), net reflected decreased foreign exchange losses over the prior period.

Provision for (Benefit From) Income Taxes

The table below sets forth the changes in the provisions for income taxes in the three months ended July 2, 2023, compared to the three months ended July 3, 2022 (in thousands, except percentage data):

, 11 5	Three Months Ended		Change			
	uly 2, 2023	July 3, 2022		Am	ount	Percentage
Provision for (benefit from) income tax	\$ (7)	\$	17	\$	(24)	(141)%

The majority of the income tax expense (benefit) for the three months ended July 2, 2023 and July 3, 2022 are related to our foreign subsidiaries, which are cost-plus entities.

Six Months Ended July 2, 2023 Compared to Six Months Ended July 3, 2022

Revenue

The table below sets forth the changes in revenue in the six months ended July 2, 2023 compared to the six months ended July 3, 2022 (in thousands, except percentage data):

			Six Month	s Ended				
		July 2, 2023			ıly 3, 2022	Change		
			% of Total		% of Total			
	Aı	nount	Revenues	Amount	Revenues	Amount	Percentage	
New products	\$	5,288	75%	\$ 6,5	81 76%	\$ (1,293)	(20)%	
Mature products	Ψ	1,766	25%	2,0		. ()	(14)%	
Total revenue	\$	7,054	100%	\$ 8,6	100%	\$ (1,583)	(18)%	

Note: For all periods presented, new products include hardware products and related revenues manufactured on 180 nanometer or smaller semiconductor processes, intellectual property license, professional services, QuickAI and SensiML AI software as a service (SaaS) revenue. Mature products include all products produced on semiconductor processes larger than 180 nanometer.

Product revenue for the six months ending July 2, 2023 compared to the six months ending July 3, 2022 decreased \$1.6 million. The decrease resulted primarily from decreases in revenue from devices, partially offset by eFPGA revenues.

New Product Revenue

The table below sets forth the changes in new product revenue in the six months ended July 2, 2023 compared to the six months ended July 3, 2022 (in thousands, except percentage data):

		Six Months	s Ended				
	 July 2,	2023	Jul	y 3, 2022	Change		
	 % of Total			% of Total	'		
	Amount	Revenues	Amount	Revenues	Amount	Percentage	
Hardware products	\$ 528	7%	\$ 3,29	9 38%	\$ (2,771)	(84)%	
eFPGA IP and professional services	4,667	66%	3,18	8 37%	1,479	46%	
SaaS & Other	93	2%	9	4 1%	(1)	(1)%	
Total new product revenue	\$ 5,288	75%	\$ 6,58	1 76%	\$ (1,293)	(20)%	

eFPGA revenue for the six months ended July 2, 2023 was \$4.7 million which was comprised of approximately \$4.5 million in professional services revenue and \$0.2 million in eFPGA intellectual property license revenue. eFPGA revenue for the six months ended July 3, 2022 was \$3.2 million, which was primarily professional services revenue.

Gross Profit

The table below sets forth the changes in gross profit for the six months ended July 2, 2023 compared to the six months ended July 3, 2022 (in thousands, except percentage data):

		Six Month	s Ended				
	 July 2	, 2023	July 3	, 2022	Change		
		% of Total		% of Total			
	Amount	Revenues	Amount	Revenues	Amount	Percentage	
Revenue	\$ 7,054	100%	\$ 8,637	100%	\$ (1,583)	(18)%	
Cost of revenue	3,461	49%	3,632	42%	(171)	(5)%	
Gross profit	\$ 3,593	51%	\$ 5,005	58%	\$ (1,412)	(28)%	

In the six months ending July 2, 2023, gross profitdecreased \$1.4 million, or 28%, as compared to the same period in the prior year. The decrease in gross profit reflects an 18% decrease in revenues. While there was a decrease in product costs resulting from lower devices volumes, it was slightly offset by an increase in eFPGA IP costs, which were primarily attributable to higher tooling and software costs on revenue projects.

Our semiconductor products have historically had long product life cycles and obsolescence has not been a significant factor in the valuation of inventories. However, as we continue to pursue opportunities in the mobile market and develop new solutions and products, our product life cycle will be shorter, and the risk of obsolescence will increase. In general, our standard manufacturing lead times are longer than the binding forecasts we receive from customers.

Operating Expenses

The table below sets forth the changes in operating expenses for the six months ended July 2, 2023, compared to the six months ended July 3, 2022 (in thousands, except percentage data):

		Six Month	is Ended				
	 July 2	, 2023	July	3, 2022	Change		
		% of Total		% of Total			
	Amount	Revenues	Amount	Revenues	Amount	Percentage	
R&D expense	\$ 3,134	44%	\$ 2,523	29%	\$ 611	24%	
SG&A expense	 3,785	54%	4,118	48%	(333)	(8)%	
Total operating expenses	\$ 6,919	98%	\$ 6,641	77%	\$ 278	4%	

Research and Development

Our R&D expenses consist primarily of personnel, overhead and other costs associated with SoC and software development, programmable logic design, AI and eFPGA development. The \$0.6 million increase in R&D expenses in the six months ending July 2, 2023, as compared to the same period in the prior year, was primarily attributable to decreased R&D costs allocated to Cost of Goods Sold related to eFPGA professional services revenue, in addition to increases in compensation, inclusive of salary expenses, and software costs, partially offset by a decrease in contracting costs.

Selling, General and Administrative

Our selling, general and administrative (SG&A) expenses consist primarily of personnel and related overhead costs for sales, marketing, finance, administration, human resources, and general management. The \$0.3 milliondecrease in SG&A expenses in the six months ending July 2, 2023, as compared to the same period in the prior year, was primarily attributable to decreases in consulting costs and in accounting and audit expenses. These were partially offset by increases in compensation and insurance costs.

Interest Expense, Interest Income and Other Income (Expense), Net

The table below sets forth the changes in interest expense and interest income and other income (expense), net, for the six months ended July 2, 2023, compared to the six months ended July 3, 2022 (in thousands, except percentage data):

	Six Months Ended			Change			
		July 2,		July 3,			
		2023		2022		Amount	Percentage
Interest expense	\$	(108)	\$	(55)	\$	(53)	96%
Interest income and other expense, net		(63)		19		(82)	(432)%
Total interest (expense), interest income and other income (expense), net	\$	(171)	\$	(36)	\$	135	375%

Interest expense relates primarily to our revolving line of credit facility and finance lease liabilities. Interest income and other income (expense), net, relates to net foreign exchange losses recorded, partially offset by interest earned in our money market accounts. Changes in interest expense are related to our revolving loan's interest rate variability. Interest expense for the six months ending July 2, 2023, as compared to the same period in the prior year, increased approximately \$53 thousand, which was comprised of a \$26 thousand increase in interest expense related to software leases, a \$26 thousand increase in interest expense related to our revolving line of credit facility, and a \$5 thousand increase in interest expense related to IT hardware financing costs. This was partially offset by a \$3 thousand decrease in the annual facility fee associated with the revolving line of credit. The change in interest income and other income (expense), net reflected increased foreign exchange losses over the prior period.

Provision for (Benefit From) Income Taxes

The table below sets forth the changes in the provisions for income taxes in the six months ended July 2, 2023, compared to the six months ended July 3, 2022 (in thousands, except percentage data):

	Six Mor	ths Ended	Ended		Chan	nge	
	July 2,	July 3,					
	2023	2022		A	Amount	Percentage	
Provision for income taxes	\$ —	\$	16	\$	(16)	(100)%	

The majority of the income tax expenses for the six months ended July 3, 2022 are related to our foreign subsidiaries, which are cost-plus entities.

Liquidity and Capital Resources

We have financed our operations and capital investments through public and private offerings of our common stock, finance and operating leases, and borrowings under a revolving line of credit and cash flows used in operations, partially offset by cash used in operations. In addition to the Company's cash, cash equivalents and restricted cash of \$20.6 million, as of July 2, 2023, other sources of liquidity included a \$15.0 million drawn down from our revolving line of credit ("Revolving Facility") with Heritage Bank of Commerce ("Heritage Bank"), and \$2.3 million in net proceeds from the Company's sale of common stock on March 21, 2023. Costs related to the offering were immaterial. The Company's restricted cash balance as of July 2, 2023 was \$0.1 million and relates to amounts pledged as cash security for the use of credit cards.

On April 28, 2023, the Company converted accounts receivable for a customer in the amount of approximately \$1.16 million to notes receivable (the "Note"). At the time, the Note bore an interest rate of 3.0% compounded monthly. On June 28, 2023, the Company cancelled the original note and entered into a revised promissory note with the customer, where the interest rate changed to 4.69% compounded monthly, or a 4.8% effective annual interest rate, accruing from the date of the prior note. If not prepaid prior to the Note maturity date of June 28, 2024, the principal and all accrued and unpaid interest will be due and payable to the Company. If an event of default occurs, the interest rate will increase to 10.0%. All other terms of the note remained the same.

On September 14, 2022 and February 9, 2022, the Company entered into common stock purchase agreements with certain investors for the sale of an aggregate of 487,279 and 310,000 shares of common stock, respectively, par value \$0.001, in registered direct offerings, resulting in net cash proceeds of approximately \$3.2 million and \$1.5 million, respectively. Issuance costs related to the September 14, 2022 and the February 9, 2022 offerings were immaterial. The purchase price for each share of common stock in the September 14, 2022 and in the February 9, 2022 placements were \$6.57 and \$4.78, respectively.

We were in compliance with all the Heritage Bank Revolving Facility loan covenants as of July 2, 2023. As of July 2, 2023, we had \$15.0 million outstanding on the Revolving Facility with an interest rate of 8.75%.

We currently use our cash to fund our working capital to accelerate the development of next generation products and for general corporate purposes. Based on past performance and current expectations, we believe that its existing cash and cash equivalents, together with available financial resources from the Revolving Facility with Heritage Bank, will be sufficient to fund its operations and capital expenditures and provide adequate working capital for the next twelve months.

Various factors affect the Company's liquidity, including, among others: the level of revenue and gross profit as a result of the cyclicality of the semiconductor industry; the conversion of design opportunities into revenue; market acceptance of existing and new products including solutions based on its eFPGA IP, ArcticLink® and PolarPro® platforms, eFPGA, EOS S3 SoC, Quick AI solution, and SensiML software; fluctuations in revenue as a result of product end-of-life; fluctuations in revenue as a result of the stage in the product life cycle of its customers' products; costs of securing access to and availability of adequate manufacturing capacity; levels of inventories; wafer purchase commitments; customer credit terms; the amount and timing of research and development expenditures; the timing of new product introductions; production volumes; product quality; sales and marketing efforts; the value and liquidity of its investment portfolio; changes in operating assets and liabilities; the ability to obtain or renew debt financing and to remain in compliance with the terms of existing credit facilities; the ability to raise funds from the sale of equity in the Company; the issuance and exercise of stock options and participation in the Company's employee stock purchase plan; and other factors related to the uncertainties of the industry and global economics.

Over the longer term, the Company anticipates that sales generated from its new product offerings, existing cash and cash equivalents, together with financial resources from its Revolving Facility with Heritage Bank, assuming renewal of the Revolving Facility or the Company entering into a new debt agreement with an alternative lender prior to the expiration of the revolving line of credit in December 2024, and its ability to raise additional capital in the public capital markets will be sufficient to satisfy its operations and capital expenditures. However, the Company cannot provide any assurance that it will be able to raise additional capital, if required, or that such capital will be available on terms acceptable to the Company. The inability of the Company to generate sufficient sales from its new product offerings and/or raise additional capital if needed could have a material adverse effect on the Company's operations and financial condition, including its ability to maintain compliance with its lender's financial covenants.

As of July 2, 2023, most of our cash, cash equivalents and restricted cash were invested in a money market account at Heritage Bank. As of July 2, 2023, our interest-bearing debt consisted of \$1 million outstanding under finance leases and \$15.0 million outstanding under our Revolving Facility. See Note 5, Debt Obligations, to the unaudited condensed consolidated financial statements for more details.

Cash balances held at our foreign subsidiaries were approximately \$0.15 million and \$0.2 million as of July 2, 2023 and January 1, 2023, respectively. Earnings from our foreign subsidiaries are currently deemed to be indefinitely reinvested. We do not expect such reinvestment to affect our liquidity and capital resources, and we continually evaluate our liquidity needs and ability to meet global cash requirements as a part of our overall capital deployment strategy. Factors that affect our global capital deployment strategy include anticipated cash flows, the ability to repatriate cash in a tax-efficient manner, funding requirements for operations and investment activities, acquisitions and divestitures and capital market conditions.

In summary, our cash flows were as follows (in thousands):

	Six Months Ended		
	 July 2,		July 3,
	2023		2022
Net cash used in operating activities	\$ (232)	\$	(2,063)
Net cash used in investing activities	(530)		(402)
Net cash provided by financing activities	2,126		1,406

Net cash used in operating activities

For the six months ended July 2, 2023, net cash used in operating activities was \$0.2 million, which was primarily due to the net loss of \$3.5 million, adjusted for net non-cash charges of \$1.9 million, which included \$1.3 million of stock-based compensation, and \$0.4 million in depreciation and amortization expenses. Cash inflow from changes in operating assets and liabilities was approximately \$1.3 million and was primarily due to a decrease in accounts receivable, increases in accrued liabilities and lease liabilities, and decreases in contract assets. This was partially offset by an increase in prepaid expenses and other current assets and a decrease in trade payables.

Net cash used in investing activities

For the six months ended July 2, 2023, and July 3, 2022 cash used in investing activities was \$0.5 million, which was primarily attributable to the capitalized internal-use software and capital expenditures relating to licensed software and computer equipment.

Net cash provided by financing activities

Cash flows from financing activities include the draw-downs and repayments of our line of credit. For the quarter ended 2023 and 2022, these draw-downs and repayments netted to zero.

For the six months ended July 2, 2023, cash provided by financing activities was \$2.1 million, which was primarily derived from the net proceeds of \$2.3 million from the stock issuance, partially offset by finance lease obligation payments. We continue to use and repay our revolving line of credit as our cash needs require.

For the six months ended July 3, 2022, cash provided by financing activities was \$1.4 million and was primarily derived from the net proceeds of \$1.6 million from the stock issuances, partially offset by finance lease obligation payments.

Part I. Financial Information (continued)

Off-Balance Sheet Arrangements

We do not maintain any off-balance sheet partnerships, arrangements or other relationships with unconsolidated entities or others, often referred to as structured finance or special purpose entities, which are established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Not Applicable.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Based on management's evaluation as of July 2, 2023, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) were effective at the reasonable assurance level to ensure that the information required to be disclosed by us in this Quarterly Report on Form 10-Q was (i) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and regulations and (ii) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

Our management, including our Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls and procedures or our internal controls over financial reporting will prevent all errors and fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected.

Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during the period covered by this Quarterly Report on Form 10-Q that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Part II. Other Information

Item 1. Legal Proceedings

None.

Item 1A. Risk Factors

There have been no material changes to the risk factors set forth in our 2022 Annual Report on Form 10-K for the year ended January 1, 2023, filed with the SEC on March 28, 2023, which includes a detailed discussion of our risk factors at Part I, Item 1A, Risk Factors, which discussion is hereby incorporated by reference into this Part II, Item 1A.

Item 3. Defaults Upon Senior Securities

None.

Item 6. Exhibits

a. Exhibits The following Exhibits are filed or incorporated by reference into this report:

Exhibit	D 1.4
Number	Description
31.1	Certification of Brian C. Faith, Chief Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Elias Nadar, Chief Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Brian C. Faith, Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley
	<u>Act of 2002.</u>
32.2	Certification of Elias Nadar, Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act
	of 2002.
101.INS	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the
	Inline XBRL document.
101.SCH	Inline XBRL Taxonomy Extension Schema Document
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104	The cover page from the Company's quarterly report on Form 10-Q for the quarter ended July 2, 2023, has been formatted in Inline XBRL and contained
	in exhibit 101.

Date: August 16, 2023

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

QUICKLOGIC CORPORATION

/s/ Elias Nader

Elias Nader

Chief Financial Officer, and Senior Vice-President, Finance

CERTIFICATIONS

I, Brian C. Faith, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of QuickLogic Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 16, 2023

/s/ Brian C. Faith

Brian C. Faith

President and Chief Executive Officer

CERTIFICATIONS

I, Elias Nader, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of QuickLogic Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 16, 2023

/s/ Elias Nader

Elias Nader

Chief Financial Officer, and Senior Vice-President, Finance

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Brian C. Faith, the President and Chief Executive Officer of QuickLogic Corporation (the "Company"), do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- the Quarterly Report on Form 10-Q of the Company for the quarter ended July 2, 2023 (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company for the periods presented therein.

Date: August 16, 2023 By: /s/ Brian C. Faith

Name: Brian C. Faith

Title: President and Chief Executive Officer

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Elias Nader, Chief Financial Officer and Senior Vice-President, Finance of QuickLogic Corporation (the "Company") do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- the Quarterly Report on Form 10-Q of the Company for the quarter ended July 2, 2023 (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company for the periods presented therein.

Date: August 16, 2023 By: /s/ Elias Nader

Name: Elias Nader

Title: Chief Financial Officer, and Senior Vice-President, Finance